



Centre of Excellence in Financial Services Education

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Toronto Financial Services Alliance

- Public-private partnership between Toronto and financial services cluster, including post-secondary institutions.
- Partnership joined by Ontario Government in 2009
- Mandate is to build Toronto as a global financial services hub
- Talent is a key foundation Talent Matters report
- Recognized by Ontario with creation of Centre of Excellence





The Centre of Excellence

Mandate

To drive strategies through research, cross-sector collaboration, marketing and branding to:

- Act as a research and information aggregator on region's talent and educational strengths
- Enhance the alignment of the region's financial services-related educational offerings
- Facilitate a cross-sector dialogue with focus on building our talent and educational advantage
- Attract top local and global talent to Toronto region's FS sector





The Integrative Approach

The City & **Provincial** Government **Human Capital Development** Associations **Sector** Colleges **Employers** Universities





Consumer Banking	Corp & Invest. Bnkg	Invest. Mgmt	Insurance
Lending Officer Adjudicator Customer Service Financial Advisor Financial Analyst	Risk Analyst Origination Roles Financial Analyst	Financial Analyst Financial Advisor Fund Accountant Sales Agent Sales Trainer Controller	Financial Modeler Underwriter Financial Analyst Actuary Customer Service Claims Handler Broker Financial Advisor

<u>Compliance/Audit Roles ---- Project Management ---- IT/Business Integration</u>

Accountant

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Sample In-demand Competencies and Skills

Knowledge Areas	Technical Skills	Soft Skills
 Audit practices & processes Financial sector business functions & operations Consumer finance (mortgages, bonds, etc.) Investment products & trading of financial instruments Investment & sales management Project & change management Regulatory & legislative policy & procedures for the financial sector 	 Analytical thinking Database architecture & design Statistical analysis & modelling Financial analysis Research analysis & reporting Financial Industry – legislative & regulatory Policy 	 Use of high ethical standards Customer-focused Data Interpretation and sense-making Proactive and goal-orientated Out-of-the-box thinking Adaptability & mental flexibility Team collaboration Information sharing

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Browse All In-Demand Careers Options



Explore Your Career Matches

How Career Matching Works

The Career Advisor tool was developed to assist you in your search for an in-demand career within Toronto's financial services industry. It suggests careers that match your professional interests and also highlights any qualifications you might be missing when you complete a full profile.

Interests

Complete the self-assessment which we will use to match the in-demand careers to your professional interests.

Designations (Optional)

Select your professional designations and licenses that are related to the financial services industry.

Education (Optional)

Select any levels of education that you have completed to-date.

Skills (Optional)

Select the skills (technical, soft, and knowledge) that you have gained through previous experiences.

Want your own personal career matches? Start by telling us your career interests



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What's New

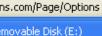
Upcoming Events

Briefing session with Agil Natt

Latest Resources Talent Profile Report Education Profile Report



Internet





















Yahoo!

Tools

vorites

tions - Financial Services Career Advisor







The future of Financial Services in Toronto is bright. Employers will be expanding certain operations in an effort to capitalize on market opportunities. All the while many people who have enjoyed a long successful career in financial services will be retiring. This means there will be opportunity for the right people to find a satisfying career in the Financial Services field.

Find out what these future opportunities will be and the qualifications required to pursue them.

Compliance/Audit

- · Compliance Officer
- · Forensic and Fraud Specialist
- Internal Auditor
- Test Profile

Financial Advisory and Investment Management

- Financial Advisor
- Investment Banker
- Portfolio Manager
- Research Analyst
- Specialized Investment Advisor

Insurance Underwriting

- Actuary
- Insurance Underwriter

Risk Management

- Risk Adjudicator
- Risk Analyst
- Risk Modeller

Technology

- Infrastructure Engineer
- Systems Developer



Thank You

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